

SOLUTION for SUCCESS: TALENT Seminar by Success Insights CEE

The Key to Success: Understanding Yourself

In order to understand your relationships with other people, you must first understand yourself. Achievers throughout history have one thing in common—they know themselves. This means they don't underestimate what they can do, they don't sell themselves short and they know their own limitations. More importantly, by understanding themselves, they are able to develop plans to overcome their shortcomings and take full advantage of their strengths to improve their communication with others and understand own and others drivers.

Seminar Objectives

Dynamic Communication was designed to help people win and achieve a greater degree of success in life and work. This seminar will open your eyes to a new way of viewing yourself and others and will allow you to discover how to communicate more effectively based on the DISC behavioral model for own and others' understanding.

Values: Hidden Motivators

Values are the drivers behind our behavior; what motivates our actions and affect our behavior in private or in the workplace.

An individual's experiences, references, education, and training tell us WHAT they can do. A behavioral assessment will tell us HOW they will do it. However, it is not until we know an individual's values that we will understand WHY they do what they do.

With the knowledge of values, we can recognize our inner drive. We can determine which position will be rewarding, based on the personal values. Think of the advantages in knowing what motivates you right from the start, rather wasting your time not to use your Talent if you are arriving to a non-matching organizational culture.

Seminar Results & Benefits

Each seminar attendee will receive own LEADERSHIP CHECK report as a resource for learning, understanding himself/herself, the language and meaning of behavior and motivation. With general characteristics, descriptions, examples and exercises, this workshop helps attendees learn how to recognize, understand and apply the DISC behavioral model for better communication both in work and life situations.

They will identify their own values and values of other individuals, teams and organizations, so can make more conscious career decision. Participants will be able to use Talent consciously, improve efficiency, productivity, and energize self, team to work together toward common goals.

Provided By:

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